ENVIRONMENTAL ABSORBENTS - THE COMPANY

Environmental Absorbents specialises in producing totally organic, environmentally friendly absorbents offering superior performance attributes to other absorbent products whilst being biodegradable.

Who we are:

Environmental Absorbents boasts a carefully assembled host of production, management and marketing skills within its team, making them uniquely well positioned to spearhead the company's thrust into the rapidly appreciating sector of environmentally aware absorbents.

The team have experience across a diverse range of relevant backgrounds in multimillion pound businesses, and are motivated at taking the role of the 'leading edge' of the absorbent market.

Product research:

Environmental Absorbents is a conscientious and environmentally aware business that has built an invaluable level of experience during the years it devoted to developing a range of products with exceptional capabilities whilst achieving high levels of Environmental responsibility. The result is that we now offer products with superior performance, yet at prices competitive with substantially less effective alternatives, thus offering a comprehensive package of savings in terms of time, cost, logistics, use, disposal and user safety.

More recent research has confirmed that we also have the technology to include select enzymes into our material, allowing our consumers to utilise an increasingly powerful solution for clearing liquid spills. These 'digesters' break down the contaminant and accelerate its degradation, allowing a more rapid and safer disposal routine and further enhancing the products key environmental values.

Product ownership:

Environmental Absorbents holds, and regularly re-assesses, a series of UK and International Patents and copyright across a comprehensive array of manufacturing processes and packaging innovations protecting a vast range of absorbent uses.

The product:

Isol⁸ is the core product within our range, providing the 'building block' for all our developments to date. It is made wholly from renewable organic resources, and is

produced without any chemical treatments. Isol⁸ possesses a unique fibrous honeycomb structure thus 'locking in' spills and liquids and prevents 'leaching'.

Isol8 is super concentrated and lightweight, making it easy to carry, pour and store. It is non-abrasive, and is suitable for cleaning hands as well as most types of surface.

Isol8 is multipurpose, and will absorb and 'lock-in' the following:

- Lubrication oils Hydraulic oils
- Petrol and fuel oils Grease
- All types of paint Anti-freeze
- Liquid fats • Water Body fluids
 - Mild acids
- Materials in solution

Isol⁸ has characteristics that lend itself to unique, diverse packaging media unmatched by any competition.

Customers:

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Our customers cover a broad spectrum of industries, from light engineering to heavy plant manufacturing, from Police transport garages to Forces maintenance, automotive servicing to body-shops, from the Fire Brigade to the Isle of Man TT course, hydraulic repair services to golf course specialists - the list is as comprehensive as our product is flexible. And some of the praise we have received from customers is similarly encouraging:

"Isol8 is the most effective absorbent any of us have ever seen the 10 litre pack absorbs more oil than 30 kg of granules but it only weighs 1.3kg! We think that if customers use for one month they'll never use granules again." Matthew Leeming - Marketing Manager, Autogem

"Having used your samples on the TT Course and in particular the pit lane during my duty as TT/MGP Course Maintenance Officer. I found your product of good quality for the job we do in taking up oil and petrol spillage."

Fred Adlem - Course Maintenance Office, Isle of Man TT Racing

"Six separate products were carried, tested and used at incidents. Agreement was reached with the Environment Agency as to the best loose absorbent taking in all considerations: its effectiveness: ease of storage: ease of handling: whether biodegradable; whether a renewable source; cost; ease of replacement. It was decided to sanction your product Isol8."

T C Norwood - Operational Area Manager, North Yorkshire Fire & **Rescue Service**

Environmental Absorbents' mission statement:

"Working to provide a cleaner, safer environment - naturally, "

Future growth and development:

We appreciate that to achieve continued growth: we must strive to achieve levels of customer satisfaction that exceeds their requirements and expectations. We shall achieve this by being the authoritative resource on solutions to all types of spills in the workplace and home.

- · By understanding the key issues and policies governing the absorption and disposal of spills.
- · By working closely with our customers, to educate in and encourage safe-working practices.
- By working with the Environment Agency.
- To continually seek constructive feedback from all parties to improve our knowledge base, and thus continually improve our products.
- Sustain our position through innovation.

A positive reflection of our goals is that, after our extensive investment in research and development and close liaison with customers, we have now achieved levels of interest and business from our products that requires us to move into substantially larger premises in early 2005. This new facility will enable us to increase our production capacity

by some 400%, including production lines for the new products.

Contact us:

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